

Ballet Yuma **2023-24**

INCOME

Admissions	60,000
Board Fundraiser	27,000
Contracted Services	9,500
Esprit de Corps	30,000
Grants	11,500
Other Revenue	25,000
Sales	14,000
Support	25,000
Reserves	22,000

Total Income **224,000**

EXPENSE

Advertising/Marketing	10,000
Company Manger Exp Acct	500
Banking Charges	950
Board Fundraiser Expenses	10,500
Contracted Personnel	17,000
Dues	250
Encore Expense	500
Esprit de Corps Expense	15,000
Events	500
Insurance	1,400
Other Expense	250
Postage	1,200
Production	16,000
The Ballet Alliance	39,000
Sales Expense	5,500
Scholarships	2,500
Space/Facilities	25,500
Staff	70,700
Supplies	500
Miscellaneous	500

Total Expense **218,250**